

EMS[®] SOFTWARE PARTNER BENEFITS



The Power of Partnership

Dean Evans & Associates provides the EMS line of sophisticated room/resource scheduling, web calendar, and online reservation/survey systems. EMS products can be used to handle all types of scheduling, from meetings and events to academic scheduling and office “hoteling.”

Partnering with EMS offers benefits including revenue and lead-sharing, exposure to thousands of new customers, recognition across a wide variety of industries and the opportunity to collaborate with an experienced, knowledgeable software team.

EMS by the Numbers

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|----|---------------------------------|-----|-------------------------------|
| 25 | year history of success | 96 | percent customer renewal rate |
| 1 | one owner, one strategic vision | 2.5 | million end users globally |
| 4 | thousand customers worldwide | 50 | countries |
| 7 | primary verticals | | |

At the Forefront of Our Industry

- Solutions:** Proven, robust and solve real-world problems, driving efficiency and business intelligence through optimized utilization
- Multiple Integration Points:** Digital signage, email (Outlook & Lotus), facility management (CAFM/IWMS), BAS/HVAC, kiosk and touch screen technology, room diagramming, SIS, video conferencing and more
- Market Penetration:** In addition to close interaction with our customer base, we are active participants in many trade shows and associations across a wide variety of industries
- Feature-rich and Scalable:** Our functionality and scalability are second to none
- Technology:** Microsoft Gold Certified Partner using SQL Server[®], .NET and IIS with an open database architecture and web service API available

From the Starting Line to Success

- **Experience:** We give you the tools - reference customers, success stories, case studies and best practices - and support to achieve revenue success
- **Collaboration:** Working with our EMS Partners and customers to ensure our solutions continue to meet and exceed expectations
- **Commitment:** Materials and resources including marketing, sales, development and customer support for our clients and valued Partners
- **Dedication to our mission:** Core competency of providing event and facility scheduling and registration/survey tools for over two decades
- **Exposure:** A great reputation around the globe in many verticals, working with a wide variety of technologies
- **In tune with our markets:** Continually striving to gain feedback and add value on multiple levels through events such as our EMS Users Conference, EMS Corporate Summit, local roundtable events, online forums, trade shows and webinars

EMS' comprehensive services and support have garnered a global reputation for empowering organizations and making a tangible difference in millions of clients' lives. By becoming an EMS Partner, your institution sends a message that it's committed to quality and long-term success through innovation.

Our Partners include:

<i>BAS/HVAC Integration Providers:</i>	<i>Room Diagramming Solutions:</i>	<i>Payment Gateway:</i>
Streamside Solutions, LLC	Cast Software (Vivien)	Nelnet Business Solutions
Synersol LLC	Meeting Matrix International, Inc.	TouchNet
Newtork Thermostat	TimeSaver Software (Room Viewer)	<i>People Counting:</i>
<i>CAFM/IWMS & Facility Management:</i>	<i>Student Information Systems:</i>	SenSource, Inc.
Advanced Micro Systems (AMS)	Oracle (PeopleSoft)	Prodco International Inc.
Advanced Spatial Technologies (ASt)	SunGard Higher Education	
FM Innovations	Three Rivers Systems (CAMS)	<i>International:</i>
FM:Systems, Inc.	<i>Visual Communications:</i>	Australia
<i>Co-Location & Hosting Providers:</i>	Four Winds Interactive	UAE
CQL Inc.	inLighten Digital Media Solutions	
First Link Technology, Inc.	Janus Digital Displays (Morrow Tech Corp)	
Quadrant Data Systems, Inc.	Keywest Technology	
ViaWest	MagicBox, Inc.	
Latisys	Symon Message-Link®	
<i>Kiosk & Touch Screen Solutions:</i>	Texas Digital Systems, Inc.	
AMX Corporation	Tightrope Media Systems	
Crestron Electronics, Inc.	Visix, Inc.	
Kiosk Information Systems, Inc.	<i>Video Conference Technology:</i>	
Polyvision, a Steelcase Company	Cisco	
TabletKiosk	TANDBERG	
Visix, Inc.		

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